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Environmental Laboratory Services TRAINING CREDIT / REBATE PROGRAM (ELS-TCRP)

PROGRAM APPLICATION & TERMS

The purpose of the TCRP program is to reward customers for their business and for prompt payment of their invoices.

It is the mission of Environmental Laboratory Services to provide high quality goods and services to its customers while providing job security and career opportunities for its employees. We believe that this program will help accomplish that goal. The ELS-TCRP is an example of how ELS is working to expand existing business and create new business opportunities for its valued customers.

The TCRP allows customers to use a certain percentage of their paid invoices toward training classes, supplies, or additional laboratory services. The customer may elect to modify at any time how earned credits are used. The current options are as follows:

- **5% credit toward any regularly scheduled training** offered on the www.etgonline.com website. ELS has a contractual relationship with ETG that allows its customers to benefit from participating in the ELS-TCRP program. If the customer chooses this option they must use the credits within 120 days, OR
- **3% credit toward customer's Skyline Specialty account** www.ask4sky.com . Skyline Specialty is a W.B.E. provider of safety supplies and specialty items. If the customer chooses this option they must use the credits within 120 days, OR
- **2½ % credit toward customer's current ELS account.** This rebate does not have a time limit. If credits are not used toward training or supplies, customers with current accounts will receive this 2½ % rebate.

To participate in this program please follow these important steps:

- 1) Indicate your acceptance of the terms of the program. You may email Karen Holmes: karen.holmes@els-lab.com or return this form by fax to 315-458-0526.
- 2) Identify the names, e-mail addresses, and phone numbers of your staff who are authorized to direct the use of TCRP credits.
- 3) Stay within your established ELS payment terms.

I / We agree to participate in this program:

Authorized customer signature

Print name & title

Date